



PROCAS hires sales staff that are 100% committed to customer service. Below are a few reference quotes from firms that our sales staff has worked with over the years. This page is not to emphasize the value of the PROCAS software or “Software as a Service” (SaaS) but rather give to you a glimpse of the PROCAS people.

*“It is as gratifying as it is unusual to find a salesperson who follows up with the post sale support with the same vigor and enthusiasm given prior to making the sale”*

- Lockheed Martin

*“I wanted to let you know what an asset you have among your staff in (salesperson's name)... He responded to numerous requests for information rapidly and thoroughly...It was our pleasure to work with him.”*

- TASC

*“I found you to be very persistent but never pushy. In addition, I appreciate your ability to get the answers, coordinate ... resources and follow up with all the loose ends.”*

- Rothe Development, Inc.

*“Special thanks for your candor and honesty, your patience, quiet persistence, guidance and salesmanship in being able to sell and satisfy both my boss and yours to enable the completion of this deal.”*

- Princeton Information

*“In my dealings with (salesperson), he has always exhibited a high level of enthusiasm, motivation and initiative. (He) has strong interpersonal skills, and when he agrees to do something, he follows up promptly. When working with (him), I have also noted that he maintains a high level of integrity—a characteristic that is lacking in many sales people.”*

- Merck & Company, Inc.

*“(Your salesperson) has demonstrated a commitment not only to sell his products, but to make sure I had the information I needed to make intelligent choices ... I've found him to be responsive and easy to work with ... I wanted to express my thanks to (your salesperson) for his support.”*

- Siemens Rolm Communications, Inc.



# Sales Testimonials

[www.PROCAS.com](http://www.PROCAS.com)



10480 Little Patuxent Pkwy  
Columbia, MD 21044  
410-730-4011